







### **Cycling**

Cornwall offers great cycling opportunities for beginners and families through to experienced cycle tourists and adrenalin fuelled mountain bikers.

Cycling between villages and destinations adds lots of memories to any visit. There are lots of safe trails for all abilities with cycle hire facilities nearby. Increasingly, additional services are available such as cycle drop-off and collection, luggage carrying and connections to and from rail stations and electric bikes for those needing extra assistance.

Attractions such as the Eden Project and the National Trust's Lanhydrock House offer discounts to visitors arriving by bike.

From its existing network of quiet lanes, byways and bridleways to purpose built facilities Cornwall's cycling offer includes:

Off road cycle routes such as the Camel Trail and Mineral Tramways

Promoted, predominantly on-road routes such as The Cornish Way and Velowest

Cross-country and downhill mountain biking courses.

#### **Trails and Routes**

Cornish Way Mineral Tramways Velowest Clay Trails The Camel Trail 1 South West

#### Cycle West

A 2000km network of promoted routes connecting the South West with Brittany, Normandy and Jersey has been developed through the Cycle West project.

#### **Cycling information**

Making Your Business Cycle Friendly Visit England's Cyclists Welcome accreditation scheme Sustrans CTC Eden Project Tamar Trails







## **Walking**

The South West Coast Path National Trail is one of the top walks to be found anywhere in the world.

Cornwall's heritage, wildlife, geology and scenery along the way are truly inspirational and every day walking it brings stunning new experiences.

Turning inland will show visitors Cornwall's villages, farmland and open moors.

Help them to link accommodation with villages and attractions to build a memorable holiday, whatever the season, that will leave them wanting more.

Many of the sites below will have lists of shorter walks, places to stay and other services for walkers.

Make sure you're listed.

South West Coast Path Ramblers' Association National Trust - walks Visit Cornwall - walks Ordnance Survey - getamap

### **Different Adventures**

Your guests are as unique as Cornwall.

Visitors wish to explore and see Cornwall in different ways; adrenaline, heritage, natural history, sustainable, accessible and more.

### For more information visit:-

Countryside Mobility SW
South West Lakes Trust
British Mountaineering Council - climbing
Eden Project
Cornish Mining World Heritage Site
Visit Cornwall - active and outdoors
CoaST - sustainable tourism in Cornwall





# **Digital Destination Marketing Guide**

The main problems you face as a rural tourism business are:

**Generality**; you all look the same. Your beautiful cottage looks a lot like the beautiful cottage down the road.

**Abstract offer**; I can't try before I buy. Phrases like the 'best view' or 'amazing food' are easy to use. Prove it.

Trust; how do you create trust when you're competing against other destinations with more resources?

Get online for a start. 90% of us go online to research our visit.

### Your 10 step guide to digital marketing

- 1. Update your website weekly; write some local news on it, write a diary (called a blog) and link those pieces of content to other websites. Write about something that's current and relevant.
- 2. Put more pictures on your website and when you do make sure the picture file name describes what's happening in the image and is saved with your business name so that search engines can find it e.g. St.Austell\_B&B\_walking\_boots\_by\_ fire.jpeg
- 3. Start a Facebook Page for your business and put links to it from all your printed and digital marketing.
- 4. Encourage your visitors to 'check-in' on their own Facebook profile so their friends can see where they are.
- 5. Start a Twitter account and start telling us what's different about your place.
- 6. Use Instagram on your smartphone to quickly take, improve and share digital pictures across your social media.
- 7. Create Pinterest boards to show your business and what's in the local area.
- 8. Create short videos (Vine is good for doing
- 9. Get visitors email addresses and keep in touch with them through an automated enewsletter
- 10. Install the south west outdoor activity widget on your website and you'll have the perfect digital solution for your visitors.

